

HOT HEALTH TRENDS

CONSUMER OUTLOOK



EATING HEALTHIER

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Consumers have become more mindful of what they eat.



of gen z carefully watch what they eat



Protein – 26% **Grains** – 23% Vegetables – 17% Fruits – 12% Fats, sweets – 12% Dairy – 11%





Seafood / Shellfish	32%
Soy	23%
Tree nuts	30%
Gluten	23%
Food additives	22%
Peanuts	- 26%
Dairy	21%
Eggs	23%
Wheat	16%
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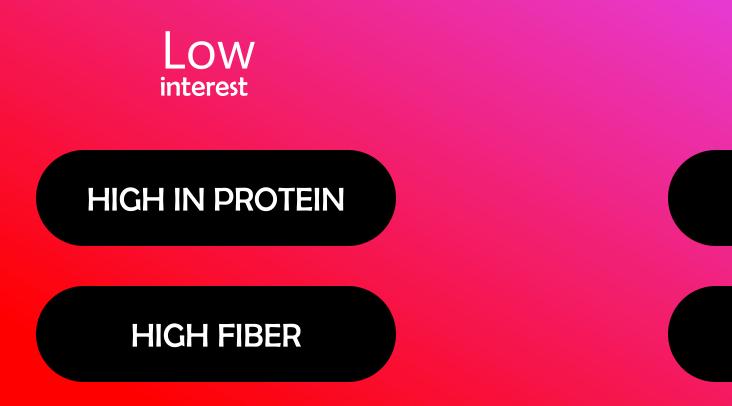
2021

GEN Z



Today 41% of Gen Z says they drink alternative milk daily or weekly, while about the same percentage (42%) say they rarely or never drink traditional dairy milk.

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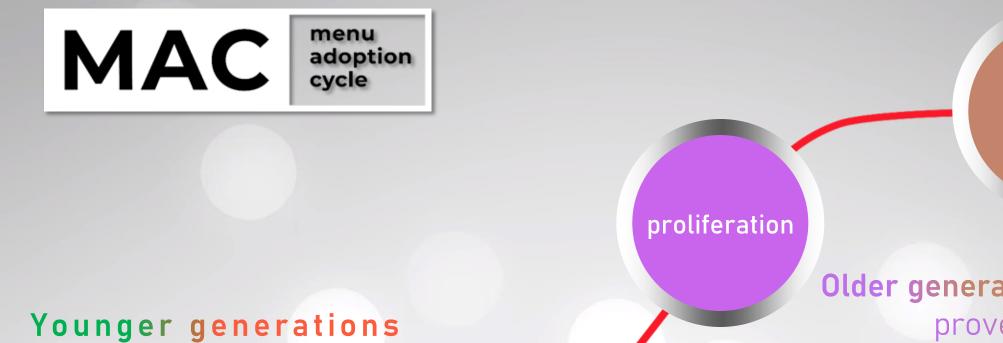
LOW CARB



GLUTEN FREE

PLANT-BASED

LACTOSE FREE



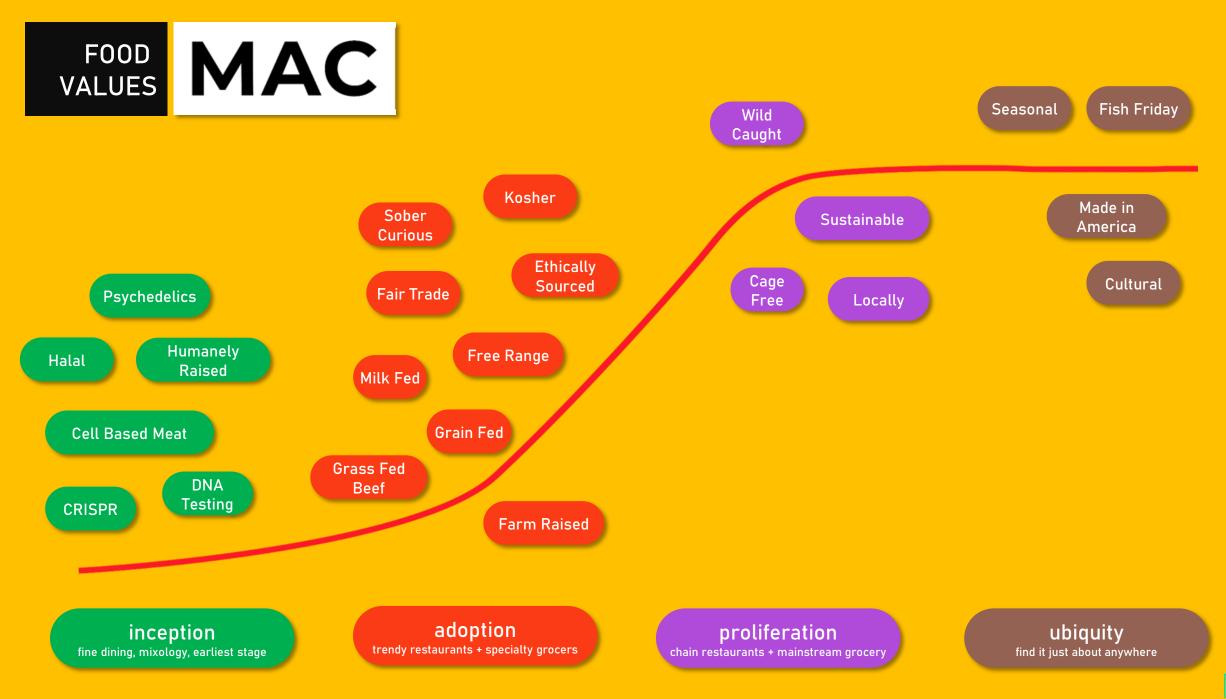
adoption

Older generations prefer proven favorites.

ubiquity

inception

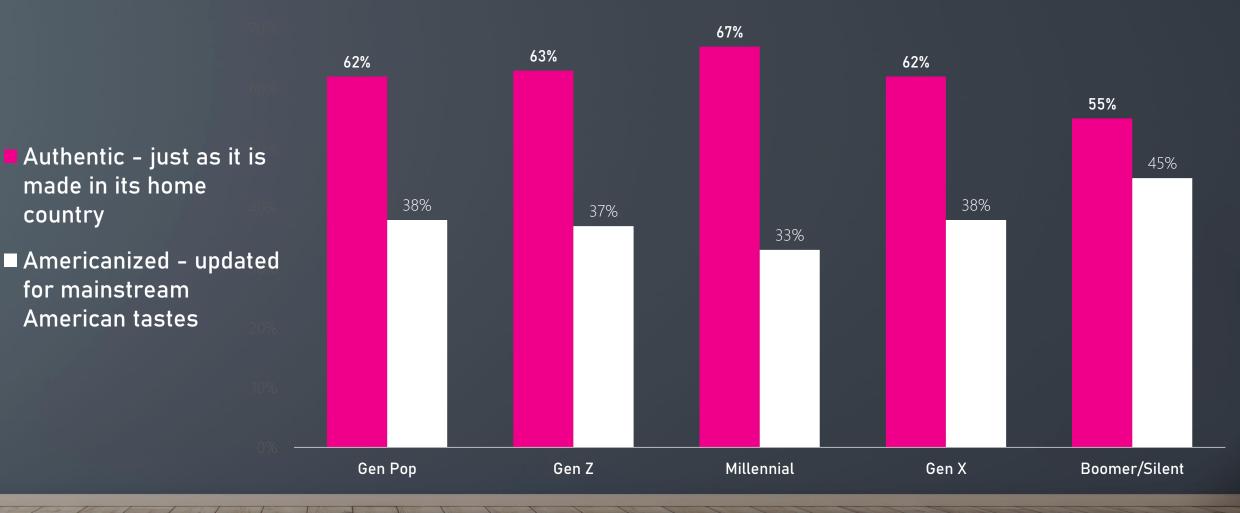
explore what's next



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Authenticity





What's the fastest growing healthy term on menus?



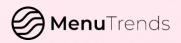
Ketogenic

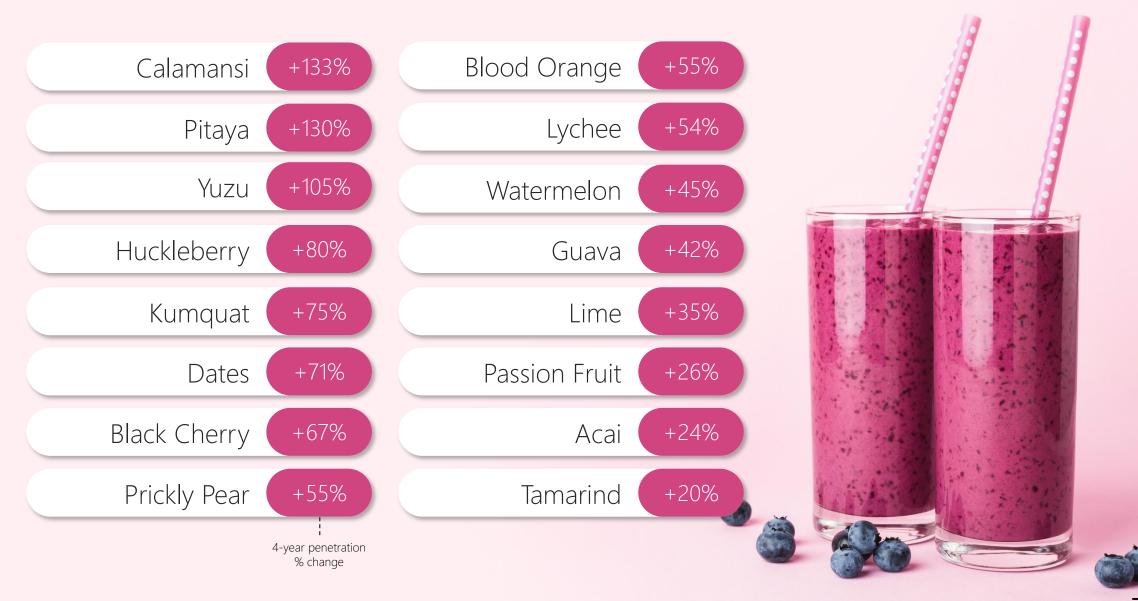
2020 penetration: 0.95% 2021 penetration: 1.54% + 63% growth



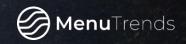
GEN Z Low-carb diet 22% 22% Intermittent fasting 22% Zone diet Low carbon/climatarian 21% Raw food diet 21% Ketogenic diet 21% 20% Mediterranean diet South Beach 20% Atkins 20% Whole30 20%

SUPERFRUITS





DATASSENTIAL



ANTI-INFLAMMATORY





COGNITIVE / ENERGY

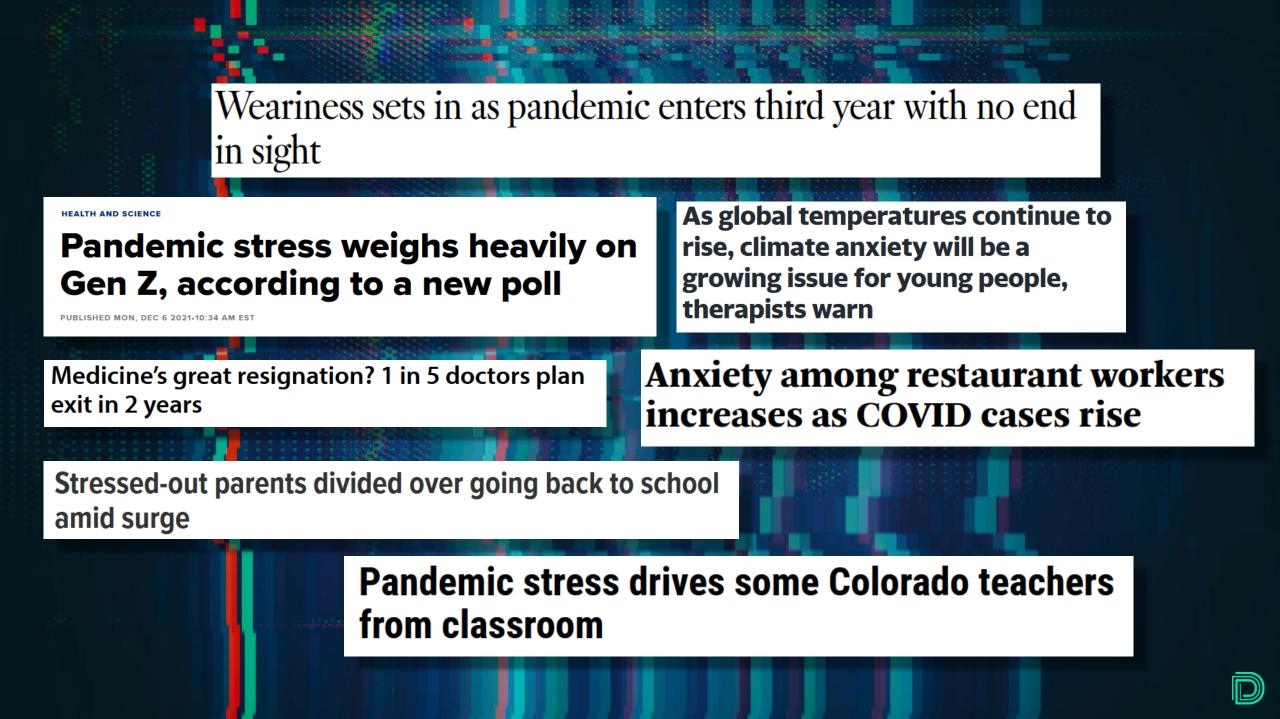


MenuTrends 2021, PENETRATION: 4-year menu penetration growth among restaurants serving non-alcoholic beverages

2022 MACRO TREND

MIND HEALTH



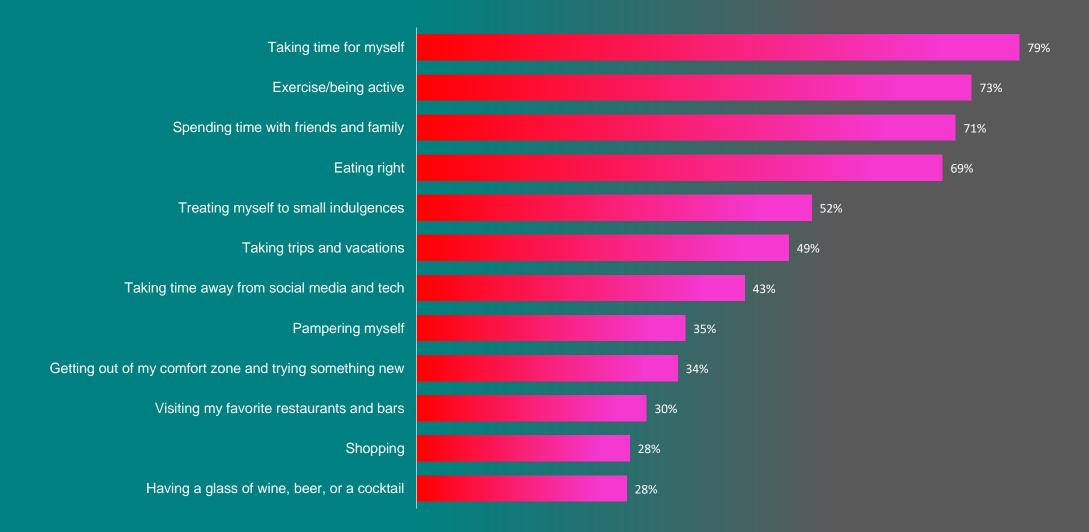


PHYSICAL HEALTH 92%

EMOTIONAL HEALTH 92%

SELF CARE

Self-care really is about the <u>self</u> – nearly 80% of consumers say "taking time for myself" is a key aspect.













As of November 26th, 2021, we're saying goodbye to Facebook, Instagram, Snapchat and TikTok until these platforms can provide a safer environment for their users. The serious effects of social media on mental health are being ignored by these platforms. It's time to stop scrolling and be somewhere else.

FUNCTIONAL FOOD & SELF CARE

83%

of consumers either strongly or somewhat agree that "food can be medicine"

Q: Rate your level of agreement with the statement, "Food can be medicine." | Fielded January 2022 (n = 1001)

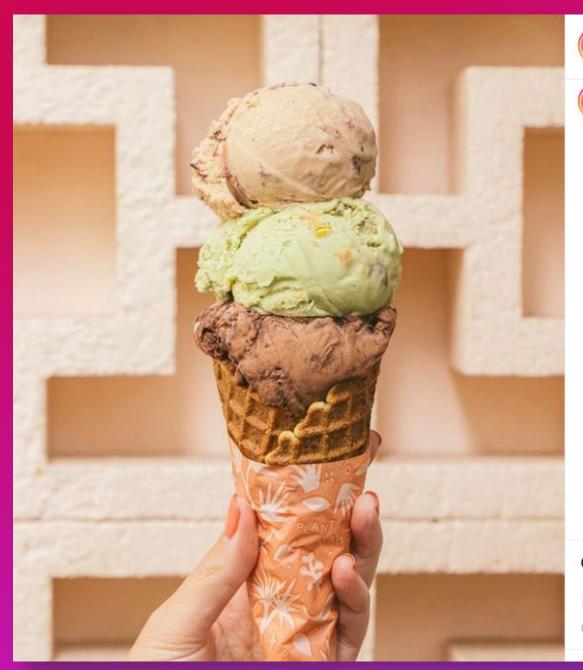


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frankieandjos 🥥 • Following

frankieandjos 🔮 Welcome, February. 🛠 A kaleidoscope of giving and receiving love. However you embrace this month, we want to give you three seasonal flavors that offer indulgence, blissfulness, and nourishment. 🗭 We can't wait for you to enjoy them!

SPIRITUAL STRAWBERRY: A collaboration with our friends. @moonjuice. 🗱 This luscious and silky strawberry ice cream sweetened with dates, maple syrup, and coconut sugar is our version of a beloved smoothie served in their shop. Perfectly crisp freeze-dried strawberries enrobed in a silky smooth dark chocolate and mood-boosting Moon Juice Spirit Dust® are swirled throughout our creamy coconut and oat milk base. Pure bliss.

DREAM STATE: Enhance the vividness and recall of your dreams with this ultra-creamy pistachio ice cream. Known for their vitaminrich and melatonin properties, pistachios are the star of this nourishing coconut-oat ice cream. O To finish, we sprinkle in pieces of salty pistachio-almond fudge throughout. Truly a dream come true. 🐋

MOLTEN CHOCOLATE CAKE: This rich, salty chocolate ice cream is an all-time customer favorite and our version of the indulgent molten chocolate cake dessert. P Layered with ribbons of crunchy magic shell, rose chocolate sauce, and gooey molten cake pieces.

Available today through March 1st in our scoop shops and on our

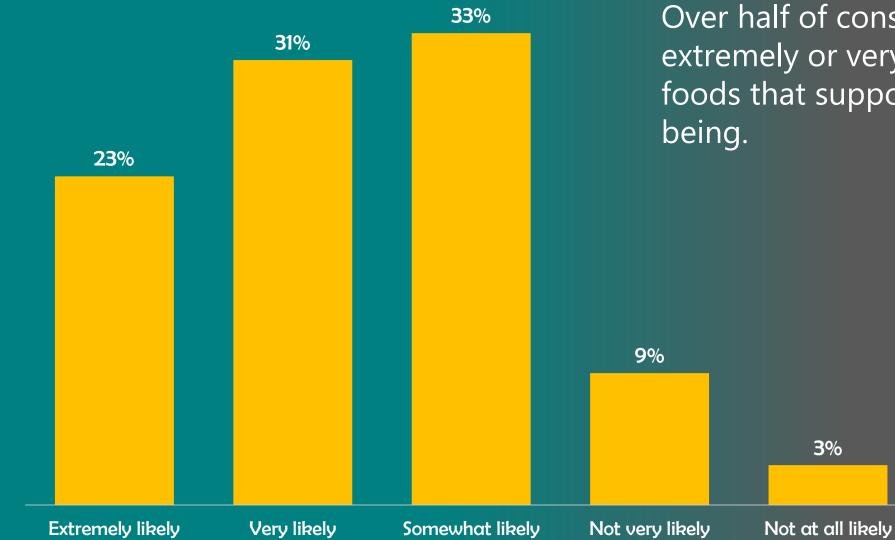
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Discrete Barbon Barb

FEBRUARY 2



Over half of consumers are extremely or very likely to purchase foods that support mental wellbeing.

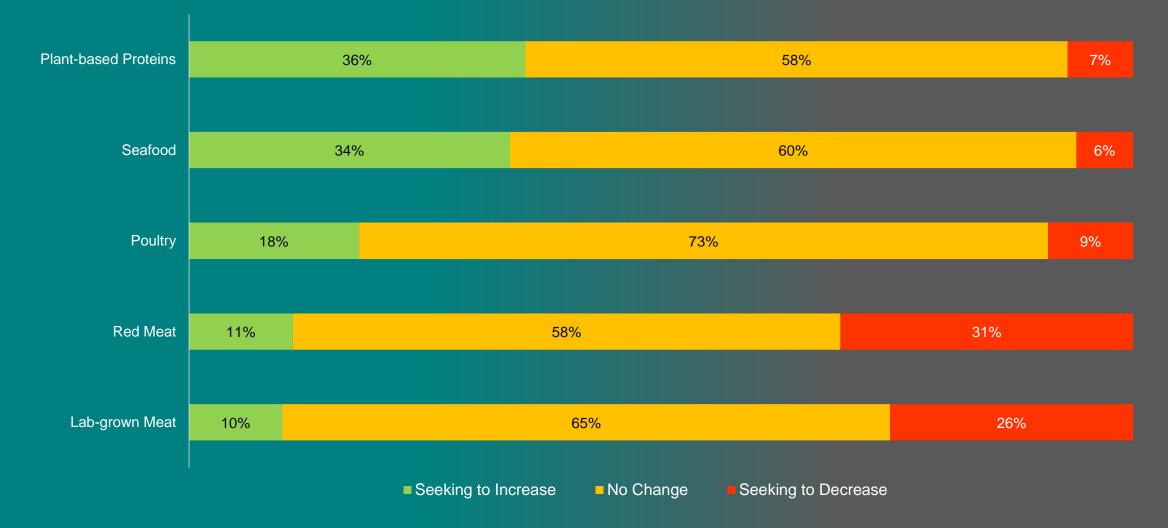


2022 PLANT-BASED TREND TO WATCH

PLANT HEROES



Over a third of consumers are seeking to increase their consumption of plantbased proteins.



When it comes to plant-based foods, it's time to get back to our roots

Whole Foods CEO says plant-based 'meat' is unhealthy

It may be good for the environment, he told CNBC, but maybe not for our bodies.

Plant-based meat alternatives, like new nuggets from KFC, sound healthier. But are they?

> Those fake-meat hamburgers might not be a planetsaver after all

There's a growing backlash against the rise of fake meat – here's why



I don't need my peas to pretend to be a cheeseburger.



60%

of consumers say they prefer plant-based foods that showcase the fruit or vegetable instead of mimicking another food

> of consumers prefer plant-based foods that taste like traditional counterparts, like plant-based beef or milk

40%

Q: Choose "I prefer plant-based foods that taste like traditional counterparts, like plant-based beef or milks." or "I prefer plant-based foods that showcase the fruit or vegetable instead of mimicking another food." | Fielded **November 2021** (n = **1000**)





Health is the key factor.

38%

of consumers say the most important factor in plantbased foods and diets is the environment and animal welfare

> of consumers say the most important factor for plant-based foods is that they are healthy

Q: Choose "The most important factor for plant-based foods and diets is that they are good for the environment/animals." or "The most important factor for plant-based foods and diets is that they are healthy." | Fielded **November 2021** (n = **1000**)



SHOUK, WASHINGTON D.C. 4 units



One particular issue will explode over the coming years.



Eating sustainably is one of the easiest ways to combat climate change, experts say

Simple switches on a collective level could move the needle on climate goals.

Sustainable Business

McDonald's targets net zero emissions by 2050, from meat to energy

"We could mitigate climate change by eating differently."

OF CONSUMERS AGREE

"Agricultural companies and restaurants bear more responsibility for addressing climate change than individual consumers do."

OF CONSUMERS AGREE



Low Carbon Cool Food Meals

At Panera we believe you don't have to choose between absolutely delicious food and food that is good for the planet. We can have a positive impact on the climate simply by what we put on our plate. To help, Panera is labeling Cool Food Meals—meals with a lower carbon footprint.

Reduce your carbon footprint with Cool Food Meals.

Our planet is getting warmer and this is having a lasting negative impact on our communities and the world. Climate change is caused by the production of harmful greenhouse gases that trap heat and warm the planet. Approximately 25% of these gases result from agriculture and related food production, or simply, what it takes to grow, make and transport the food on your plate.¹





Right now, 26% of greenhouse gas emissions are created by the food system. YOUR FOOD CHOICES CAN CHANGE THAT.

From reusable bowls to a climateconscious menu, we're making everyday ENVIRONMENTAL CHOICES a little easier. Not to mention you'll get the best fresh, healthy meal in town.

For the planet, every meal counts. EAT WITH PURPOSE.





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FOOD CHOICES = CLIMATE CHOICES

And you just made a good one

proud partner of



FOOD FOR CLIMATE LEAGUE

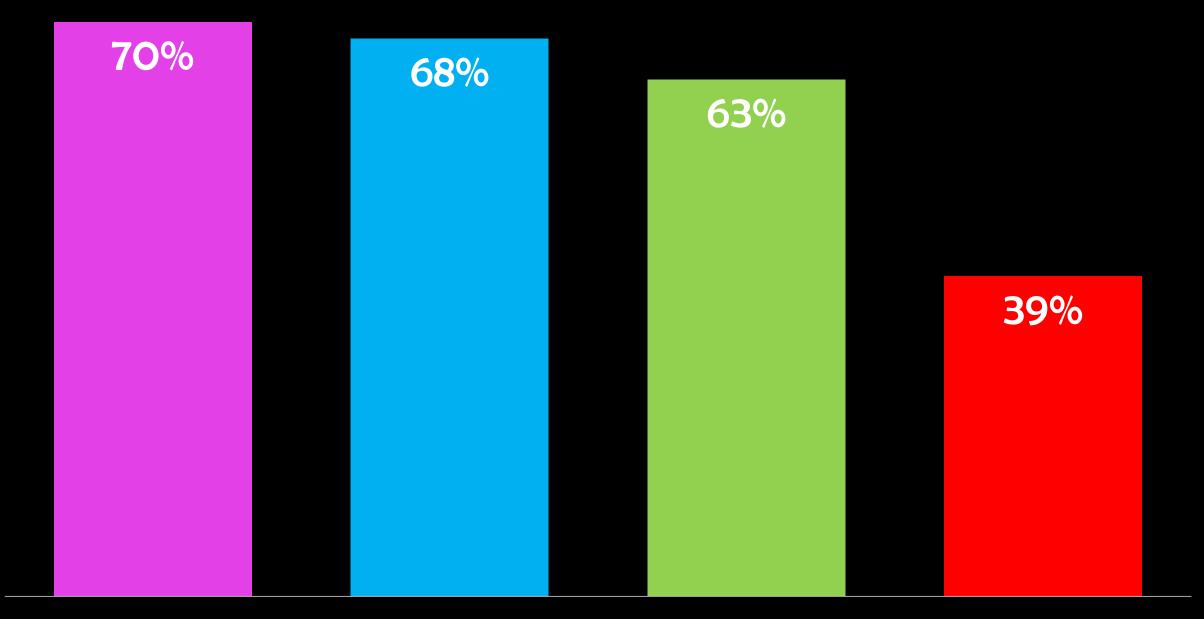


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You are what you eat.

You eat what you are.

"Food brands and restaurants should take a stand on public issues."

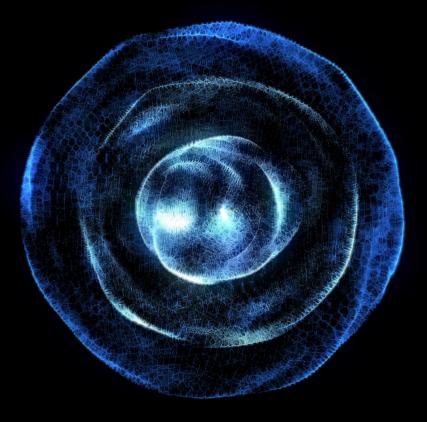


Gen Z

Millennial

Gen X

Boomer+



FUNCTIONAL MINDFUL PERSONAL VALUES

hello@datassential.com