Strategic Collaboration

Building a Collaborative Environment in a Strategic Thinking Culture

NACUFS®

Change lives one student, one team member at a time

Collaborate

Change the world one student, one team member, one campus at a time

NACUFS®

Committed

or Just

Excellence
Innovate
Elevate Dining

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- **Strategic Thinking Culture**
- **Sustained Collaboration**
- **Using Collaboration to Strategically Solve Problems**

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Strategic Thinking Culture

Creating a strategic thinking culture in the workplace

What is Strategic Thinking?

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Thinking conceptually, imaginatively, systematically, and opportunistically with regard to the attainment of success in the future, while simultaneously considering the larger environment or broader context, and the immediate environment.

See distant things as if they were close and take a distanced view of things that are close

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Understanding Ourselves

Strengths &

Help Others Understand Their Habits and Practices

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Diminish Negative Impact of Culture

Encourage Strategic Thinking at All Levels

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Engage in leadership practices that establish a strategic thinking culture

1. Role model strategic thinking behaviors
2. Focusing on the future
3. Hiring & promoting strategic thinkers

4. Rewarding strategic thinking
5. Funding strategic ideas & resources for strategic thinking
6. Reacting to crisis in a manner that projects a strategic orientation

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Create Work Experiences that Contribute to the Development of Strategic Thinking Ability

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Promote Group Diversity and Power Sharing

Sustained Collaboration

Creating a collaborative environment in the workplace

Learn to Listen

Practice Empathy

Lead and Follow

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Speak with Clarity
Avoid

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Collaborative/Strategic Problem Solving

Define the problem

Identify the collaborators

Employ Strategic Problem-Solving Model

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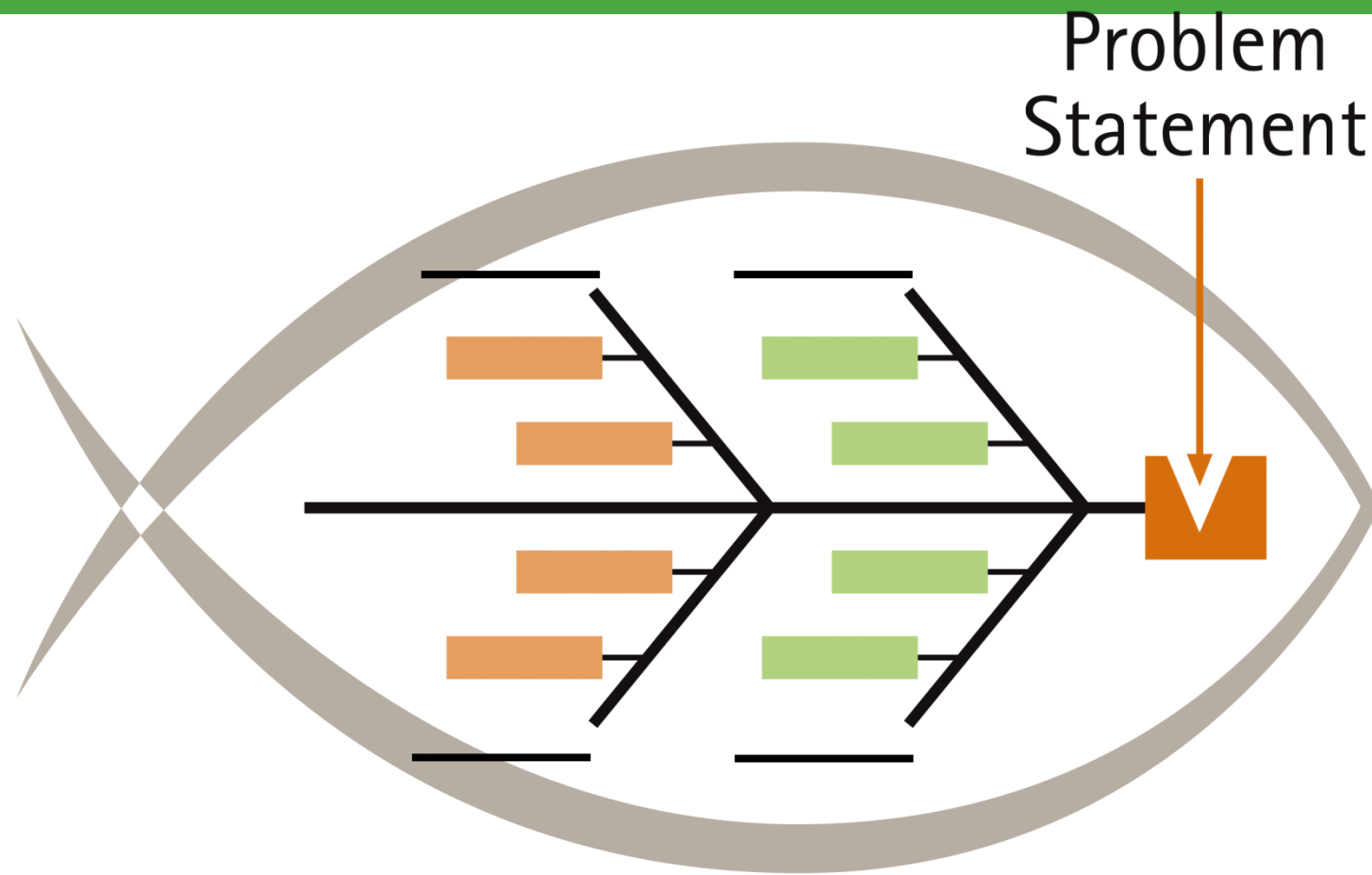# Access to Credit / Risk Management

Farmer Aggregation

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Root Problem Identification

Toyoda's 5 Whys
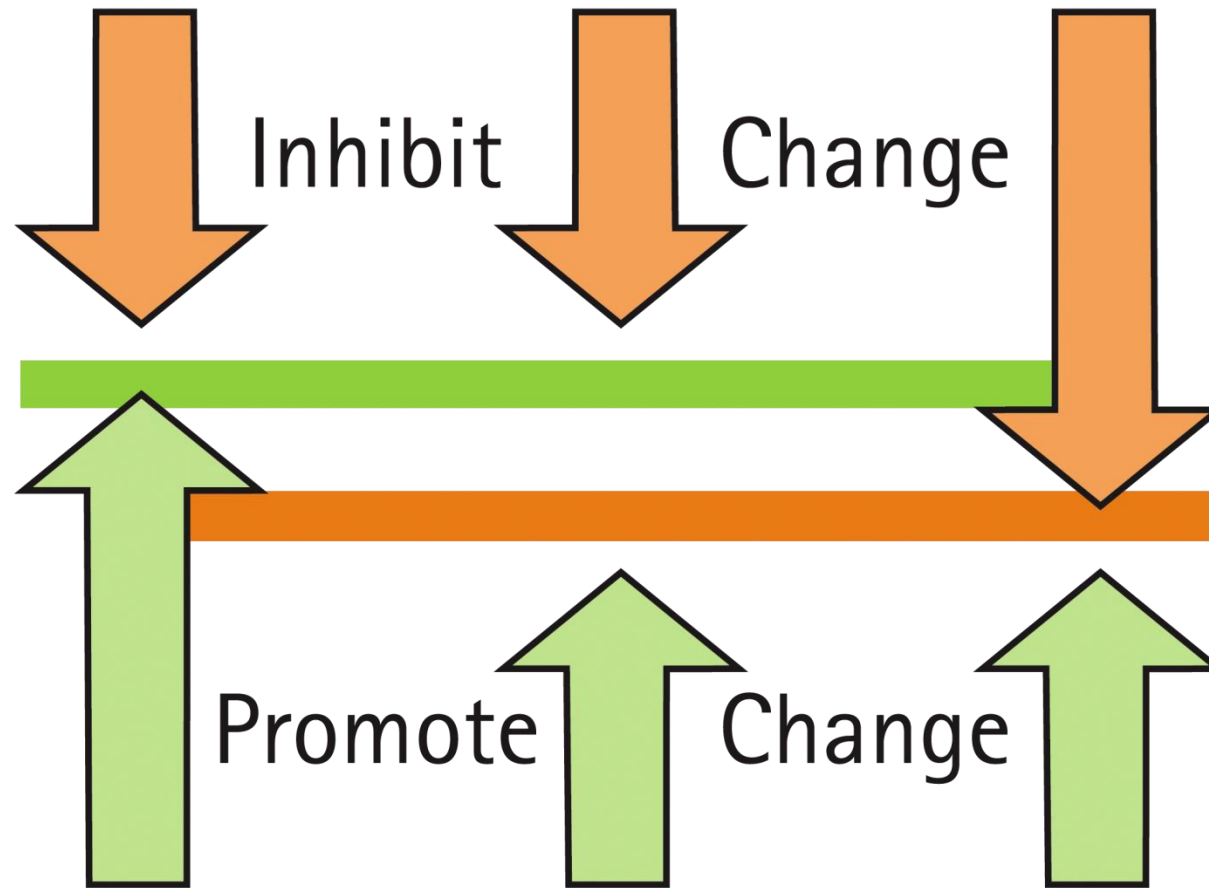
1. Why?
2. Why?
3. Why?
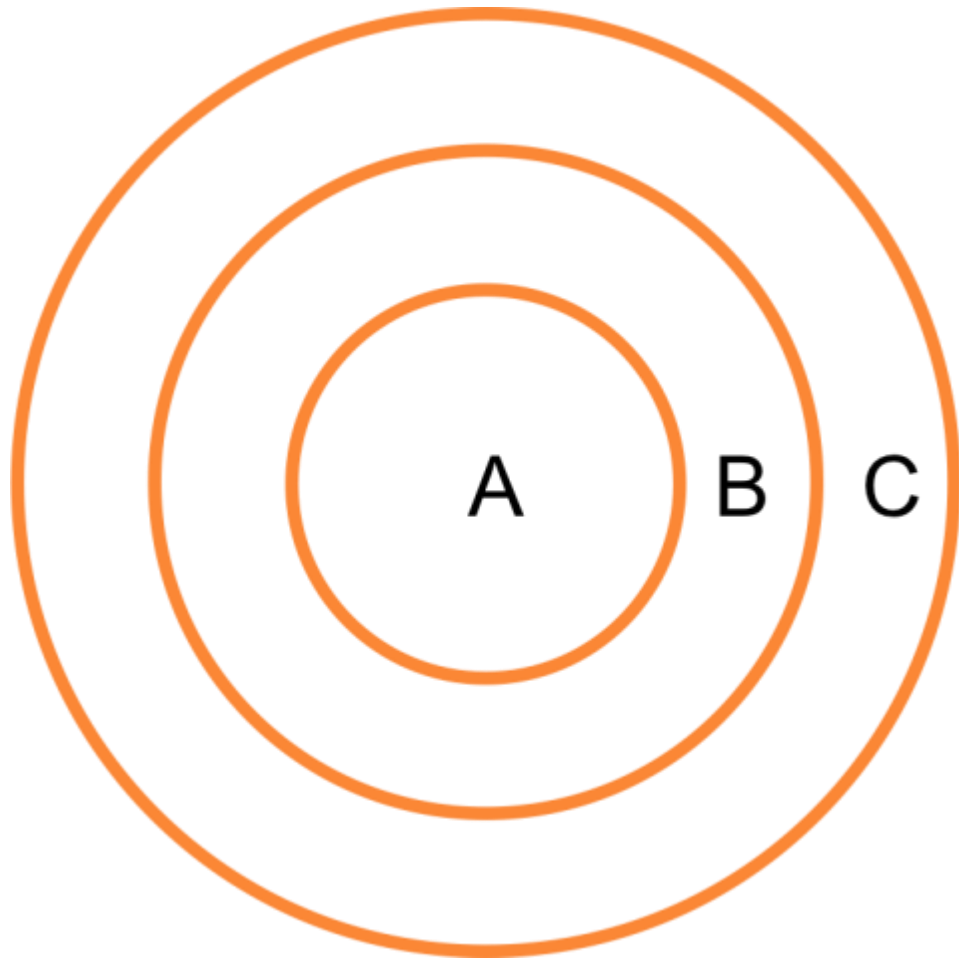4. Why?
5. Why?

Ishikawa Diagram

Collaborators

Stakeholder Mapping

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Case Studies

Force Field Problem-solving Model

Inhibit Change

Promote Change

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Circles of Influence

A. Control

B. Influence

C. No Influence

Are You Committed or Just Interested?

If You're Interested…

- Perceived difficulty > perceived value

- Do it if the circumstances permit

- Reasons

If You're Committed…

- **Perceived Value is > perceived difficulty**

- **Do it no matter what**

- **Results**